



**FIRST YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
GE 1	Understanding the Self	3	1.0			GE 4	Mathematics in the Modern World	3	1.0		
GE 2	Readings in Philippine History	3	1.0			GE 5	Purposive Communication	3	1.0		
GE 3	The Contemporary World	3	1.0			GE 6	Art Appreciation	3	1.0		
<b>Entrep 11</b>	<b>Entrepreneurial Behavior</b>	<b>3</b>	<b>2.0</b>			CHS 2	Reading and Interpreting for Christian Scriptures	3	1.0		CHS 1
CHS 1	Reading and Interpreting the Hebrew Scriptures	3	1.0			<b>Entrep 12</b>	<b>Microeconomics</b>	<b>3</b>	<b>2.0</b>		
PE 1	Physical Fitness & Swimming	2	1.0			Bus Sec 11	Fundamentals of College Typewriting	3	1.0		
NSTP 1	National Service Training Program	3	1.0			PE 2	Physical Education	2	1.0		PE 1
PEP 1	Personality Enhancement Program			S		NSTP 2	National Service Training Program	3	1.0		NSTP 1
						PEP 2	Personality Enhancement Program			S	PEP 1
	<b>TOTAL</b>	<b>20</b>					<b>TOTAL:</b>	<b>23</b>			

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 11 (First Semester); Entrep 12 (Second Semester).

**SECOND YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
GE 7	Science, Technology & Society	3	1.0			GE 11A	Free Elective (SINESOS/IT, Environmental Scienc, etc)	3	1.0		
GE 8	Ethics	3	1.0			ISB 11C	IT Application Tools for Business	3	2.0		
GE 9	The Life & Works of Jose Rizal	3	1.0			Entrep 20	Market Research & Consumer Behavior	3	2.0		Entrep 21
GE 10A	Whole Person Education	3	1.0			Entrep 22	Innovation Management	3	2.0		
Entrep 21	Opportunity Seeking	3	2.0		Entrep 11	Entrep 24	Human Resource Management	3	2.0		
Entrep 23	Entrepreneurial Leadership in an Organization	3	2.0			Entrep 26	Pricing and Costing	3	2.0		
Free Elect	Foreign Language	3	1.0			Entrep 28	Production and Operation Management	3	2.0		
PE 3	Physical Education	2	1.0			PE 4	Physical Education	2	1.0		PE 3
	<b>TOTAL:</b>	<b>23</b>					<b>TOTAL:</b>	<b>23</b>			

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 21, and Entrep 23 (First Semester); ISB 11C, Entrep 20, Entrep 22, Entrep 24, Entrep 26 and Entrep 28 (Second Semester).

**THIRD YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
GE 12/CHS 3	Ethics of Christian Faith	3	1.0		CHS 2	BLT 2	Income & Business Taxation	3	2.0		BLT 1
BLT 1	Obligations and Contracts	3	2.0		*Junior Standing	BA 4	Strategic Management	3	2.0		*Junior Standing
Entrep 31	Financial Management	3	2.0		*Junior Standing	Entrep 34	Business Plan Preparation	3	2.0		Entrep 20, Entrep 21
Entrep 33	International Business & Trade	3	2.0		*Junior Standing	Entrep 36	Social Entrepreneurship	3	2.0		*Junior Standing
Track 1	Entrep Specialized Track 1	3	2.0		*Junior Standing	Track 2	Entrep Specialized Track 2	3	2.0		Track 1
Entrep EL 1		3	2.0		*Junior Standing	Entrep EL 3		3	2.0		*Junior Standing
Entrep EL 2		3	2.0		*Junior Standing	Entrep EL 4		3	2.0		*Junior Standing
CFMP	Certified Financial Market Professional	3	2.0								
	<b>TOTAL:</b>	<b>24</b>					<b>TOTAL:</b>	<b>21</b>			

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for BLT 1, Entrep 31, Entrep 33, Track 1, Entrep EL 1, Entrep EL 2, CFMP (First Semester); BLT 2, BA 4, Entrep 34, Entrep 36, Track 2, Entrep EL 3 and Entrep EL 4 (Second Semester).

\*Junior Standing = PASSED in all Core and Professional subjects in the sophomore

**FOURTH YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
Entrep 41	Business Plan Implementation 1 - 300 hours	5	2.0		Entrep 34	Entrep 42	Business Plan Implementation 2 - 300 hours	5	2.0		Entrep 39
Entrep 43	Programs and Policies on Entreprise Development	3	2.0			Track 4	Entrep Specialized Track 4	3	2.0		Track 1 ,2, 3

Track 3	Entrep Specialized Track 3	3	2.0	Track 1, 2					
TOTAL:		11			TOTAL:		8		

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 41, Entrep 43 and Track 3 (First Semester); Entrep 42 and Track 4 (Second Semester).

\*Senior Standing = PASSED in all Core, Professional and Elective subjects in the junior year.

**TOTAL CREDITS: 153 Units**

*Note: Admission Requirements. All strands will be accepted/admitted*

Entrep Elective Subjects	
Course Title	Units
Franchising	3
Export Marketing	3
Entrepreneurial Marketing Strategies	3
Direct Marketing	3
Wholesale and Retail Sales Management	3
E-Commerce	3
Agribusiness	3
Family Business Management	3
Microfinancing	3
Supply Chain Management	3
Events Management	3
Hospitality Management	3
Managing a Service Enterprise	3
Visual Merchising	3

**REVISED (Effective II 2018-2019): 10.01.18**  
 \* Grade of "1.0" for all GE subjects to progress to the next level.  
 \* Change in descriptive title of CHS 3/GE 12.  
 \* Change in units of Bus Sec 11.  
 \* Total number of units was corrected from 154 to 153  
 \* Correction in descriptive title of GE 9, GE 10 and PE 1.

**REVISED (Effective I 2019-2020): 04.24.19**  
 \* Changes in RLE units: Entrep 20, 1 unit; Entrep 34, 1 unit; Entrep 36, 1 unit; Entrep 41, 2 units; Entrep 42, 2 units; Entrep 43, 1 unit; Track 1, 1 unit; Track 2, 1 unit; Track 3, 1 unit and Track 4, 1 unit.  
 \* ISB 1C changed to ISB 11C (same description).

**REVISED (Effective I 2020-2021): 05.15.20**  
 \* Removed all ABM subjects as prerequisites.  
 \* Change the subject description/title of GE 10A from Retorika to WPE.  
 \* Change the subject description/title of GE 11A from Panitikan to Free Elective.  
 \* Change the subject description/title of GE 12/CHS 3 from Christianity and Peace-Building to Ethics of Christian Faith.  
 \* Change of passing grade in BLT 1 and BLT 2 from "1.0" to "2.0".

Summary of Curriculum Components	Units
General Education Subjects	36
Core Courses	52
Professional Major Electives	12
Common Core Business Courses	6
Specialized Track	12
NSTP	6
PE	8
Institutional Required Subjects	6
Elective Subjects	12
Professional Business Subjects (Bloomberg)	3
<b>Total Credit Units</b>	<b>153</b>

CHS 3/GE 12-as GE

Subjects with Related Learning Experience (RLE):	
Entrep 20	1 unit (3 units)
Entrep 34	1 unit (3 units)
Entrep 36	1 unit (3 units)
Entrep 41	2 units (5 units)
Entrep 42	2 units (5 units)
Entrep 43	1 unit (3 units)
Track 1 (Entrep Specialized Track)	1 unit (3 units)
Track 2 (Entrep Specialized Track)	1 unit (3 units)
Track 3 (Entrep Specialized Track)	1 unit (3 units)
Track 4 (Entrep Specialized Track)	1 unit (3 units)



**SILLIMAN UNIVERSITY**

**DUMAGUETE CITY**

**School/College:**

**Program Name:**

**Curriculum Year:**

**COLLEGE OF BUSINESS ADMINISTRATION, SILLIMAN UNIVERSITY**

**BACHELOR OF SCIENCE IN ENTREPRENEURSHIP (BS Entrep) - *FOR NON-ABM TRACK***

**REVISED EFFECTIVE SY 2020-2021**

**FIRST YEAR (Augmentation Courses)**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
ABM 1	Business Math	3	2.0			ABM 3	Marketing	3	2.0		ABM 2
ABM 2	Organization and Management	3	2.0			ABM 5	Business Finance	3	2.0		ABM 1
ABM 4	FABM (Accounting 1)	3	2.0			ABM 6	FABM (Accounting 2)	3	2.0		ABM 4
GE 1	Understanding the Self	3	1.0			ABM 7	Business Ethics	3	2.0		ABM 2
CHS 1	Reading and Interpreting the Hebrew Scriptures	3	1.0			Bus Sec 11	Fundamentals of College Typewriting	3	1.0		
PE 1	Physical Fitness & Swimming	2	1.0			PE 2	Physical Education	2	1.0		PE 1
NSTP 1	National Service Training Program	3	1.0			NSTP 2	National Service Training Program	3	1.0		NSTP 1
PEP 1	Personality Enhancement Program		S			PEP 2	Personality Enhancement Program		S		PEP 1
<b>TOTAL</b>		<b>20</b>				<b>TOTAL</b>		<b>20</b>			

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for ABM 1, 2 and 4 (First Semester) and ABM 3, 5, 6 and 7 (Second Semester). Note: ABM 1-7 are augmentation/bridging courses, which are non-credited subjects.*

**FIRST YEAR (Regular)**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
Entrep 11	Entrepreneurial Behavior	3	2.0		ABM 1-7	Entrep 12	Microeconomics	3	2.0		ABM 1-7
GE 2	Readings in Philippine History	3	1.0			GE 6	Art Appreciation	3	1.0		
GE 3	The Contemporary World	3	1.0			GE 7	Science, Technology & Society	3	1.0		
GE 4	Mathematics in the Modern World	3	1.0			GE 8	Ethics	3	1.0		
GE 5	Purposive Communication	3	1.0			GE 9	The Life & Works of Jose Rizal	3	1.0		
CHS 2	Reading and Interpreting for Christian Scriptures	3	1.0		CHS 1	GE 10A	Whole Person Education	3	1.0		
PE 3	Physical Education	2	1.0			PE 4	Physical Education	2	1.0		PE 3
<b>TOTAL</b>		<b>20</b>				<b>TOTAL</b>		<b>20</b>			

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 11 (First Semester); Entrep 12 (Second Semester).*

**SECOND YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
Entrep 21	Opportunity Seeking	3	2.0		Entrep 11	ISB 11C	IT Application Tools for Business	3	2.0		
Entrep 23	Entrepreneurial Leadership in an Organization	3	2.0			Entrep 20	Market Research & Consumer Behavior	3	2.0		Entrep 21
CFMP	Certified Financial Market Professional	3	2.0		ABM 1-7	Entrep 22	Innovation Management	3	2.0		
GE 11A	Free Elective (SINESOS/IT, Environmental Scienc, etc)	3	1.0			Entrep 24	Human Resource Management	3	2.0		
GE 12/CHS 3	Ethics of Christian Faith	3	1.0		CHS 2	Entrep 26	Pricing and Costing	3	2.0		
Free Elect	Foreign Language	3	1.0			Entrep 28	Production and Operation Management	3	2.0		
<b>TOTAL</b>		<b>18</b>				<b>TOTAL</b>		<b>18</b>			

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 21, Entrep 23 and CFMP (First Semester); ISB 11C, Entrep 20, Entrep 22, Entrep 24, Entrep 26 and Entrep 28 (Second Semester).*

**THIRD YEAR**

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
BLT 1	Obligations and Contracts	3	2.0		*Junior Standing	BLT 2	Income & Business Taxation	3	2.0		BLT 1
Entrep 31	Financial Management	3	2.0		*Junior Standing	BA 4	Strategic Management	3	2.0		*Junior Standing
Entrep 33	International Business & Trade	3	2.0		*Junior Standing	Entrep 34	Business Plan Preparation	3	2.0		Entrep 20, Entrep 21
Track 1	Entrep Specialized Track 1	3	2.0		*Junior Standing	Entrep 36	Social Entrepreneurship	3	2.0		*Junior Standing
Entrep EL 1		3	2.0		*Junior Standing	Track 2	Entrep Specialized Track 2	3	2.0		Track 1
Entrep EL 2		3	2.0		*Junior Standing	Entrep EL 3		3	2.0		*Junior Standing
						Entrep EL 4		3	2.0		*Junior Standing
<b>TOTAL</b>		<b>18</b>				<b>TOTAL</b>		<b>21</b>			

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for BLT 1, Entrep 31, Entrep 33, Track 1, Entrep EL 1, Entrep EL 2, CFMP (First Semester); BLT 2, BA 4, Entrep 34, Entrep 36, Track 2, Entrep EL 3 and Entrep EL 4 (Second Semester).

\*Junior Standing = PASSED in all Core and Professional subjects in the sophomore year.

#### FOURTH YEAR

First Semester						Second Semester					
Subject Code	Course Title	Units	PG	FG	Prerequisite	Subject Code	Course Title	Units	PG	FG	Prerequisite
Entrep 41	Business Plan Implementation 1 - 300 hours	5	2.0		Entrep 34	Entrep 42	Business Plan Implementation 2 - 300 hours	5	2.0		Entrep 39
Entrep 43	Programs and Policies on Entrep Development	3	2.0			Track 4	Entrep Specialized Track 4	3	2.0		Track 1, 2, 3
Track 3	Entrep Specialized Track 3	3	2.0		Track 1, 2						
<b>TOTAL</b>		<b>11</b>				<b>TOTAL</b>		<b>8</b>			

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 41, Entrep 43 and Track 3 (First Semester); Entrep 42 and Track 4 (Second Semester).

\*Senior Standing = PASSED in all Core, Professional and Elective subjects in the junior year.

**TOTAL CREDITS: 153 Units**

Note: Admission Requirements. All strands will be accepted/admitted

#### Augmentation Learning Activities (for non-ABM strand)

Subjects	Schedule Offering	Units
ABM 1 – Bus. Math	1st Sem., First Year	3 units
ABM 2 – Organization and Management	1st Sem., First Year	3 units
ABM 4 – FABM (Acctg 2)	1st Sem., First Year	3 units
ABM 3 – Marketing	2nd Sem., First Year	3 units
ABM 5 – Finance	2nd Sem., First Year	3 units
ABM 6 – FABM (Acctg. 2)	2nd Sem., First Year	3 units
ABM 7 – Business Ethics	2nd Sem., First Year	3 units
<b>Total</b>		<b>21 units</b>

#### Remarks:

Passing grade is "2.0"

Non-ABM graduate is required to take all the identified augmentation courses in the ABM track during the course of the BSEntrep program as prerequisites to major subjects.

Entrep Elective Subjects	
Course Title	Units
Franchising	3
Export Marketing	3
Entrepreneurial Marketing Strategies	3
Direct Marketing	3
Wholesale and Retail Sales Management	3
E-Commerce	3
Agribusiness	3
Family Business Management	3
Microfinancing	3
Supply Chain Management	3
Events Management	3
Hospitality Management	3
Managing a Service Enterprise	3
Visual Merchising	3

#### Summary of Curriculum Components

Summary of Curriculum Components	Units
General Education Subjects	36
Core Courses	52
Professional Major Electives	12
Common Core Business Courses	6
Specialized Track	12
NSTP	6

#### REVISED (Effective II 2018-2019): 10.01.18

\* Grade of "1.0" for all GE subjects to progress to the next level.

\* Change in descriptive title of CHS 3/GE 12.

\* Change in units of Bus Sec 11.

\* Total number of units was corrected from 154 to 153

\* Correction in descriptive title of GE 9, GE 10 and PE 1.

#### REVISED (Effective I 2019-2020): 04.24.19

\* Changes in RLE units: Entrep 20, 1 unit; Entrep 34, 1 unit; Entrep 36, 1 unit; Entrep 41, 2 units; Entrep 42, 2 units; Entrep 43, 1 unit; Track 1, 1 unit; Track 2, 1 unit; Track 3, 1 unit and Track 4, 1 unit.

\* ISB 1C changed to ISB 11C (same description).

#### REVISED (Effective I 2020-2021): 05.15.20

\* Removed all ABM subjects as prerequisites.

\* Change the subject description/title of GE 10A from Retorika to WPE.

\* Change the subject description/title of GE 11A from Panitikan to Free Elective.

\* Change the subject description/title of GE 12/CHS 3 from Christianity and Peace-Building to Ethics of Christian Faith.

\* Change of passing grade in BLT 1 and BLT 2 from "1.0" to "2.0".

\* CFMP transferred to 2nd year, 1st sem.

PE	8	
Institutional Required Subjects	6	<i>CHS 3/GE 12-as GE</i>
Elective Subjects	12	
Professional Business Subjects (Bloomberg)	3	
<b>Total Credit Units</b>	<b>153</b>	

<b>Subjects with Related Learning Experience (RLE):</b>	
Entrep 20	1 unit (3 units)
Entrep 34	1 unit (3 units)
Entrep 36	1 unit (3 units)
Entrep 41	2 units (5 units)
Entrep 42	2 units (5 units)
Entrep 43	1 unit (3 units)
Track 1 (Entrep Specialized Track)	1 unit (3 units)
Track 2 (Entrep Specialized Track)	1 unit (3 units)
Track 3 (Entrep Specialized Track)	1 unit (3 units)
Track 4 (Entrep Specialized Track)	1 unit (3 units)