



**SILLIMAN UNIVERSITY**  
**DUMAGUETE CITY**  
 School/College:  
 Program Name:  
 Curriculum Year:

**COLLEGE OF BUSINESS ADMINISTRATION, SILLIMAN UNIVERSITY**  
**BACHELOR OF SCIENCE IN ENTREPRENEURSHIP (BS Entrep) - FOR ABM TRACK**  
**REVISED EFFECTIVE SY 2022-2023**

**FIRST YEAR**

| First Semester |  |           |     |    |              | Second Semester |   |           |     |    |              |
|----------------|--|-----------|-----|----|--------------|-----------------|---|-----------|-----|----|--------------|
| Subject Code   | Course Title                                   | Units     | PG  | FG | Prerequisite | Subject Code    | Course Title                                      | Units     | PG  | FG | Prerequisite |
| Entrep 11C     | Entrepreneurial Behavior                       | 3         | 2.0 |    |              | Entrep 12C      | Microeconomics                                    | 3         | 2.0 |    |              |
| GE 1           | Understanding the Self                         | 3         | 1.0 |    |              | Bus Sec 11      | Fundamentals of College Typewriting               | 3         | 1.0 |    |              |
| GE 2           | Readings in Philippine History                 | 3         | 1.0 |    |              | GE 4            | Mathematics in the Modern World                   | 3         | 1.0 |    |              |
| GE 3           | The Contemporary World                         | 3         | 1.0 |    |              | GE 5            | Purposive Communication                           | 3         | 1.0 |    |              |
| CHS 1          | Reading and Interpreting the Hebrew Scriptures | 3         | 1.0 |    |              | GE 6            | Art Appreciation                                  | 3         | 1.0 |    |              |
| PE 1           | Physical Fitness & Swimming                    | 2         | 1.0 |    |              | CHS 2           | Reading and Interpreting for Christian Scriptures | 3         | 1.0 |    | CHS 1        |
| NSTP 1         | National Service Training Program              | 3         | 1.0 |    |              | PE 2            | Physical Education                                | 2         | 1.0 |    | PE 1         |
| PEP 1          | Personality Enhancement Program                | 0         | S   |    |              | NSTP 2          | National Service Training Program                 | 3         | 1.0 |    | NSTP 1       |
|                |  |           |     |    |              | PEP 2           | Personality Enhancement Program                   | 0         | S   |    |              |
|                | <b>TOTAL</b>                                   | <b>20</b> |     |    |              |                 | <b>TOTAL</b>                                      | <b>23</b> |     |    |              |

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 11C (First Semester); Entrep 12C (Second Semester).*

**SECOND YEAR**

| First Semester |   |           |     |    |              | Second Semester |                                     |           |     |    |              |
|----------------|---|-----------|-----|----|--------------|-----------------|-------------------------------------|-----------|-----|----|--------------|
| Subject Code   | Course Title                                  | Units     | PG  | FG | Prerequisite | Subject Code    | Course Title                        | Units     | PG  | FG | Prerequisite |
| Entrep 21C     | Opportunity Seeking                           | 3         | 2.0 |    | Entrep 11C   | Entrep 20C      | Market Research & Consumer Behavior | 3         | 2.0 |    | Entrep 21C   |
| Entrep 23C     | Entrepreneurial Leadership in an Organization | 3         | 2.0 |    |              | Entrep 22C      | Innovation Management               | 3         | 2.0 |    |              |
| ISB 11C        | IT Application Tools for Business             | 3         | 2.0 |    |              | Entrep 24C      | Human Resource Management           | 3         | 2.0 |    |              |
| GE 7           | Science, Technology & Society                 | 3         | 1.0 |    |              | Entrep 26C      | Pricing and Costing                 | 3         | 2.0 |    |              |
| GE 8           | Ethics  | 3         | 1.0 |    |              | Entrep 28C      | Production and Operation Management | 3         | 2.0 |    |              |
| GE 9           | The Life & Works of Jose Rizal                | 3         | 1.0 |    |              | ISB 12C         | Intro to Business Analytics         | 3         | 2.0 |    | ISB 11C      |
| Free Elect     | Foreign Language                              | 3         | 1.0 |    |              | GE 10A          | Whole Person Education              | 3         | 1.0 |    |              |
| PE 3           | Physical Education                            | 2         | 1.0 |    | PE 2         | PE 4            | Physical Education                  | 2         | 1.0 |    | PE 3         |
|                | <b>TOTAL</b>                                  | <b>23</b> |     |    |              |                 | <b>TOTAL</b>                        | <b>23</b> |     |    |              |

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 21C, Entrep 23C and ISB 11C (First Semester); Entrep 20C, Entrep 22C, Entrep 24C, Entrep 26C, Entrep 28C and ISB 12C (Second Semester).*

**THIRD YEAR**

| First Semester |   |           |     |    |                  | Second Semester |                               |           |     |    |                        |
|----------------|---|-----------|-----|----|------------------|-----------------|-------------------------------|-----------|-----|----|------------------------|
| Subject Code   | Course Title  | Units     | PG  | FG | Prerequisite     | Subject Code    | Course Title                  | Units     | PG  | FG | Prerequisite           |
| BLT 1          | Obligations and Contracts                             | 3         | 2.0 |    |                  | BA 4            | Strategic Management          | 3         | 2.0 |    |                        |
| Entrep 31C     | Financial Management                                  | 3         | 2.0 |    | Entrep 26C       | BLT 2           | Income & Business Taxation    | 3         | 2.0 |    | BLT 1                  |
| Entrep 33C     | International Business & Trade                        | 3         | 2.0 |    | *Junior Standing | Entrep 34C      | Business Plan Preparation     | 3         | 2.0 |    | Entrep 20C, Entrep 31C |
| Entrep EL 1    | Professional Elect 1                                  | 3         | 2.0 |    |                  | Entrep 36C      | Social Entrepreneurship       | 3         | 2.0 |    |                        |
| Entrep EL 2    | Professional Elect 2                                  | 3         | 2.0 |    |                  | Entrep EL 3     | Professional Elect 3          | 3         | 2.0 |    |                        |
| Track 1        | Entrep Specialized Track 1                            | 3         | 2.0 |    | *Junior Standing | Entrep EL 4     | Professional Elect 4          | 3         | 2.0 |    |                        |
| CFMA           | Course on Financial Markets Analysis                  | 3         | 2.0 |    |                  | Track 2         | Entrep Specialized Track 2    | 3         | 2.0 |    | Track 1                |
| GE 11A         | Free Elective (SINESOS/IT, Environmental Scienc, etc) | 3         | 1.0 |    |                  | CHS 3/GE 12     | Ethics of the Christian Faith | 3         | 1.0 |    | CHS 2                  |
|                | <b>TOTAL</b>  | <b>24</b> |     |    |                  |                 | <b>TOTAL</b>                  | <b>24</b> |     |    |                        |

*The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for BLT 1, Entrep 31C, Entrep 33C, Entrep EL 1, Entrep EL 2, Track 1 and CFMA (First Semester); BA 4, BLT 2, Entrep 34C, Entrep 36C, Entrep EL 3, Entrep EL 4, Track 2 and ISB 12C (Second Semester).*

*\*Junior Standing = PASSED in all Core and Professional subjects in the sophomore year.*

**FOURTH YEAR**

| First Semester |   |       |     |    |                  | Second Semester |  |       |     |    |              |
|----------------|---|-------|-----|----|------------------|-----------------|--|-------|-----|----|--------------|
| Subject Code   | Course Title                                    | Units | PG  | FG | Prerequisite     | Subject Code    | Course Title                               | Units | PG  | FG | Prerequisite |
| Entrep 41C     | Business Plan Implementation 1 - 300 hours      | 5     | 2.0 |    | Entrep 34C       | Entrep 42C      | Business Plan Implementation 2 - 300 hours | 5     | 2.0 |    | Entrep 41C   |
| Entrep 43C     | Programs and Policies on Enterprise Development | 3     | 2.0 |    | *Senior Standing | Track 4         | Entrep Specialized Track 4                 | 3     | 2.0 |    | Track 3      |

|         |                            |    |     |         |       |  |   |  |  |
|---------|----------------------------|----|-----|---------|-------|--|---|--|--|
| Track 3 | Entrep Specialized Track 3 | 3  | 2.0 | Track 2 |       |  |   |  |  |
| TOTAL   |                            | 11 |     |         | TOTAL |  | 8 |  |  |

The passing grade is "1.0". However, in order to progress to the next level, a cut-off grade of "2.0" is required for Entrep 41C, Entrep 43C and Track 3 (First Semester); Entrep 42C and Track 4 (Second Semester).

\*Senior Standing = PASSED in all BA, Core, Professional and Elective subjects in the junior year.

**TOTAL CREDITS: 156 Units**

Note: Admission Requirements. All strands will be accepted/admitted

| Summary of Curriculum Components | Units      |
|----------------------------------|------------|
| General Education Subjects       | 36         |
| Core Courses                     | 52         |
| Professional Major Electives     | 12         |
| Common Core Business Courses     | 9          |
| Specialized Track                | 12         |
| NSTP                             | 6          |
| PE                               | 8          |
| Institutional Required Subjects  | 6          |
| Elective Subjects                | 12         |
| Professional Business Subjects   | 3          |
| <b>Total Credit Units</b>        | <b>156</b> |

**Subjects with Related Learning Experience (RLE):**

|                                    |                   |
|------------------------------------|-------------------|
| BA 4                               | 1 unit (3 units)  |
| Entrep 20C                         | 1 unit (3 units)  |
| Entrep 34C                         | 1 unit (3 units)  |
| Entrep 36C                         | 1 unit (3 units)  |
| Entrep 41C                         | 2 units (5 units) |
| Entrep 42C                         | 2 units (5 units) |
| Entrep 43C                         | 1 unit (3 units)  |
| Track 1 (Entrep Specialized Track) | 1 unit (3 units)  |
| Track 2 (Entrep Specialized Track) | 1 unit (3 units)  |
| Track 3 (Entrep Specialized Track) | 1 unit (3 units)  |
| Track 4 (Entrep Specialized Track) | 1 unit (3 units)  |

**REVISED (Effective I 2020-2021): 05.15.20**

- \* Removed all ABM subjects as prerequisites.
- \* Change the subject description/title of GE 10A from Retorika to WPE.
- \* Change the subject description/title of GE 11A from Panitikan to Free Elective.
- \* Change the subject description/title of GE 12/CHS 3 from Christianity and Peace-Building to Ethics of Christian Faith.
- \* Change of passing grade in BLT 1 and BLT 2 from "1.0" to "2.0".

**REVISED (Effective I 2022-2023)**

- \* Add letter "C" to all major subjects/courses (subject code & prerequisites)
- \* Remove PEP 2 prerequisite.
- \* ISB 11C - move to 2nd year, 1st sem from 2nd year, 2nd sem
- \* GE 10A - move to 2nd year, 2nd sem from 2nd year, 1st sem
- \* PE 3 prerequisite is PE 2
- \* New subject - ISB 12C (Intro to Business Analytics)
- \* GE 11A - move to 3rd year, 1st sem from 2nd year, 2nd sem
- \* Removed prerequisite in BLT 1, Entrep EL 1 & 2, BA 4, Entrep 36, Entrep EL 3 & 4
- \* Entrep 31C prerequisite change to Entrep 26C
- \* CFMP change to CFMA (Course on Financial Market Analysis)
- \* Entrep 34C prerequisites change to Entrep 20C and Entrep 31C
- \* CHS 3/GE 12 - move to 3rd year, 2nd sem from 3rd year, 1st sem
- \* Units in the 3rd year, 2nd sem is increased from 21 units to 24 units.
- \* Entrep 43C prerequisite change to Senior Standing
- \* Track 3 prerequisite change to Track 2
- \* Entrep 42C prerequisite change to Entrep 41C
- \* Track 4 prerequisite change to Track 3
- \* A total of 156 units from 153 units.